July 25th, 2014

Marisela Ward MoDOT Kansas City District 600 NE Colbern Road Lee's Summit, MO 64086

RE: CMAQ-3300 (309) -Bike Share KC Phase 2 Proprietary Item Certification

## Dear Marisela:

BikeWalkKC seeks approval for a Sole Source Purchase of bike share equipment for project number CMAQ-3300 (309) - Bike Share KC Phase 2. We seek to purchase bike share stations and bicycles from B-cycle LLC in Madison, Wisconsin who produces the only known bike share equipment that is compatible with the current bike share stations operating in Kansas City, MO.

B-cycle is the only supplier of equipment that is compatibale with current bike share system because of the following conditions:

- Bike share stations and bikes to be purchased as part of this federal project are intended to interact with the existing stations and bikes - users make one-way trips between stations and all stations must be compatible with the rest of the network
- Docking mechanism in the existing stations are only compatible with B-cycle bicycles existing bikes will not physically fit into the docks of any other bike share equipment
- Software that communicates between the stations and the back-end administrative interface is only compatible with B-cycle hardware including bikes, docks, self-service kiosk as well as the software that controls the administrative interface
- Tools and other equipment, which BikeWalkKC has already purchased for the operation of the existing bikes, docks, and self-service kiosks, are proprietary and compatible only with B-cycle equipment. Purchasing additional tools to operate a different, incompatible bike share system would cause undue cost burden on BikeWalkKC.

Best regards,

Eric Bunch Director of Bike Share

Operations and Planning

I do hereby attest that in accordance with the requirements of 23 CFR 635.411(c), the use of this patented or proprietary item is in the public interest.





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